

Copenhagen Properties



International Hotel, Business and Investment Properties



- Purchase and sale of hotels, hotel portfolios and conference centres
- Identification of investors for existing hotel properties and hotel projects
- Identification of hotels for property investors
- Identification of operators for existing hotel properties
- Negotiation and closing of operator contracts
- Purchase and sale of comprehensive property portfolios
- Project development within hotel and commercial building projects

Dedicated Competent Dynamic

Investors

We help them to identify suitable, well-run and attractive hotels for their property investments and to provide professional and stable operators for both existing and newly built hotels, a process that includes negotiating and closing advantageous operator contracts.

Hotel owners

We help them to identify and link up with relevant, sound investors for existing hotel properties and hotel projects.

Copenhagen Properties works around the world brokering purchases and sales of primarily hotels and hotel portfolios, but also exclusive investment properties. We have been doing this for more than fifteen years – with steadily increasing success.

Our work primarily involves two types of client: Investors and hotel owners. Copenhagen Properties also develops hotel and commercial building projects. Over time we have owned several hotels and conference centres ourselves and are thus widely experienced in renovating and optimising existing hotel and conference properties.

Each case is thoroughly agreed before we start working on the assignment, to coordinate and establish the parties' shared expectations.

Over the years we have established a close, loyal, worldwide network in each of our spheres of work, and we continuously strive to localise new markets and to think outside the box.

Copenhagen Properties is based in Copenhagen, Denmark. The Copenhagen office is primarily our day-to-day secretariat because our most important workplace is wherever our clients and projects require our presence – borders are no limits.



*“Thought by itself
moves nothing”*

Aristoteles

“Action speaks louder than words”

Dedication

Every single task and client receive our undivided attention and focus.

Discretion

From A to Z in every case.

Loyalty

We are loyal to our client and concluded agreements.

Honesty

We are direct and candid with our client.

Credibility

We base our advice on reliability and keeping our promises.

Due care and diligence

We take a painstaking, targeted-oriented approach to each phase of a project.

This is the motto of Copenhagen Properties. We take a target-oriented, proactive and action-oriented approach to our work and take pride in ensuring the momentum of our projects.

Our success is largely due to a well-developed intuition and a “nose” for a good business deal for our client, high requirements for quality, not least in the performance of our own assignments, gentlemanship, entrepreneurship, close and personal client relationships as well as positive energy and perseverance.

Copenhagen Properties does not seek to be the biggest or most famous, but we strive to be one of the best and most attractive within our business!

Our primary raison d’être is satisfied clients – and we like to collect them.

Copenhagen Properties bases its work on six values permeating our activities and projects: Dedication, Discretion, Loyalty, Honesty, Credibility and Due care and diligence.



*“Well done is better
than well said”*

Benjamin Franklin

Copenhagen Properties

We give a high priority to dealing with each case on an individual basis according to the scope, type of investment, geographic location and the expectations of our clients, and we base each project on having close contact, ongoing dialogue and a sound, confidential and trusting relationship with our client.

Managing Director and CEO **Mette Benedicte Linneballe** is directly and personally involved in each case and acts as the client's permanent anchorperson. Mette Benedicte Linneballe is a state-certified estate agent (MDE) and has continuously enhanced her expertise by means of extensive supplementary training in investment and hotel operations in Denmark and abroad. After 25 years in the sector, she has acquired and assimilated profound, extensive experience in international hotel, business and property investments and development.

By choosing Copenhagen Properties, our client get not only relevant professional expertise, great flexibility and cost-effective task performance, but also a unique, stimulating and dynamic business partner.

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The most important aspect of performing a task is to link the proper expertise and people to the case. Choose Copenhagen Properties if you want to be sure of getting the most qualified and sophisticated treatment available – specially tailored to your individual needs and the specific nature of the task at hand.

Copenhagen Properties is linked to a worldwide network comprising many highly qualified, dedicated professionals – from top professional lawyers, accountants, bankers, tourism experts, civil engineers and building contractors to marketing experts, branding experts and seasoned, highly respected hotel professionals.

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